

## Announcing the launch of our Partner Fiber Certification Program!

This program offers Partners three levels of learning modules and short activities centered around fiber. A total of approximately five hours of training will be delivered in recorded virtual sessions. After completion each participant can **earn three BICSI Continuing Education Credits (CECs)**. All learning modules will be available long-term via the CommScope Infrastructure Academy, and if you complete the program within 90 days you will be eligible to win a prize! Additional details below.

The program is structured as follows:

### “I KNOW the game fundamentals”

#### Level 1

- Sufficient fiber technologies and trends knowledge
- Can identify customer business and technical needs and qualify opportunities

### “I PLAY the game”

#### Level 2

- Proficient in all CommScope lead portfolio product positioning
- Can speak to CommScope products features, advantages, and benefits

### “I BEAT others at this game”

#### Level 3

- Can present CommScope’s corporate, services, and solutions value proposition
- Able to use available tools and resources in sales opportunities

## Fiber Fit Program outline

Program level	Topic
Level 1	101: Fiber Strength Conditioning
	102: Application Drills and Skills
Level 2	201: Functional Area Playbook
	202: Portfolio Playbook
	203: Product Demo
Level 3	301: Success Stories
	302: Tools and Resources
	303: Differentiation

## Program enrollment

**All Partners will be auto-enrolled in the course, titled SPFFPC Fiber Fit Partner Certification, in the CommScope Infrastructure Academy. Follow these steps to create an account or login through My CommScope:**

### My CommScope new users

1. Create an account on [My CommScope](#).
2. Log in to My CommScope. Click on the CommScope Infrastructure Academy tile from the welcome screen.
3. The course (SPFFPC) will appear on your CommScope Infrastructure Academy home screen starting August 14, 2023.

### My CommScope existing users

1. Log in to [My CommScope](#). Click on the CommScope Infrastructure Academy tile from the welcome screen.
2. The course (SPFFPC) will appear on your CommScope Infrastructure Academy home screen starting August 14, 2023.

If the training does not appear on your screen, please contact [supportdesk@commscopetraining.com](mailto:supportdesk@commscopetraining.com) for assistance.



## PRIZES

Beginning August 14, 2023, participants who complete the entire program by November 14, 2023 will be entered into a raffle to win a prize! Two Apple Watch® prizes will be awarded in each of the following regions: North America, Central/Latin America, Europe, Middle East/Africa, and Asia/Pacific.

To be eligible to receive a prize, the Partner must also be a CommScope PartnerPRO Installer and have the Fiber Fit Partner Participation Consent Form executed on their behalf by the appropriate party at its organization. The CommScope Partner Portal (CPP) administrator for each organization can access the consent form through their account on the CPP. CPP admins can follow these steps to access the form: log in to the CPP, hover over the Marketing tab at the top of the screen, and click on Fiber Fit Program.



## Terms and conditions

By participating in the Program and training, Partner consents to Partner's employees potentially receiving non-cash prizes, as part of a raffle, to recognize their participation in the training part of the Program. CommScope reserves the right to withhold any and all benefits if Partner is not in compliance with any part of its partner agreement, or if Partner's account is not in good standing. The Program, raffle and CommScope PartnerPRO Network are subject to change or cancellation at CommScope's sole discretion. Additional terms and conditions may apply. Partner is responsible for any taxes resulting from benefits it or its employees receive from participation in the Program. Each party is responsible for its own expenses related to the Program.



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